



EMPLOYMENT IMPACT ANALYSIS

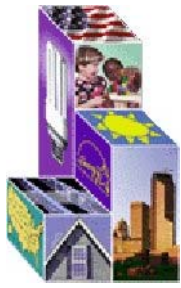
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U.S. DOE Workshop on Standards
for Commercial Unitary Air Conditioners and
Heat Pumps

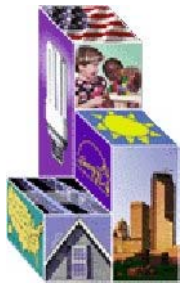
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Employment Impact Analysis:

Both Direct and Indirect Employment Impacts Occur

- Direct employment impacts are estimated in the manufacturer impact analysis
- Indirect employment impacts occur from
 - Shifting consumer expenditures among goods (substitution effect)
 - Changing equipment and energy costs (income effect)



Employment Impact Analysis: DOE Requests Input from Stakeholders

- *What methods should be used to estimate employment impacts?*